HARDWARE AND MISC. EQUIPMENT

BRAND	CATEGORY	SUBCATEGORY / FUNCTION	PRODUCT DESCRIPTION	PART NUMBER	Manufacturer or Reseller	MSRP/List Price	DISCOUNT % OFF MSRP/List Price
AK Technologies	**Hardware**	Security Package	Video Surveillance System – Small Deployment (up to ~10 cameras, VMS licensing, PoE switch, recording server, installation/configuration)	VS-SM	Manufacturer	$ 18,000.00	17.00%
AK Technologies	**Hardware**	Security Package	Video Surveillance System – Medium Deployment (10–40 cameras, enterprise cameras, VMS, server, switching, installation)	VS-MD	Manufacturer	$ 65,000.00	17.00%
AK Technologies	**Hardware**	Security Package	Video Surveillance System – Large Deployment (40+ cameras, servers, switching, VMS licensing, installation and commissioning)	VS-LG	Manufacturer	$ 180,000.00	17.00%
AK Technologies	**Hardware**	Security Package	PTZ Surveillance Camera Deployment Kit including PTZ camera, mount, configuration and VMS integration	VS-PTZ-KIT	Manufacturer	$ 4,200.00	17.00%
AK Technologies	**Hardware**	Security Package	License Plate Recognition System – Small (1–2 lanes, LPR cameras, analytics license, configuration)	VS-LPR-SM	Manufacturer	$ 12,000.00	17.00%
AK Technologies	**Hardware**	Security Package	License Plate Recognition System – Multi-Lane (multi-camera system with analytics server and configuration)	VS-LPR-LG	Manufacturer	$ 42,000.00	17.00%
AK Technologies	**Hardware**	Security Package	Single Door Access Control System including controller, reader, power supply, programming and commissioning	ACS-DOOR-1	Manufacturer	$ 4,500.00	17.00%
AK Technologies	**Hardware**	Security Package	Two Door Access Control System including controller, readers, power supply and configuration	ACS-DOOR-2	Manufacturer	$ 7,200.00	17.00%
AK Technologies	**Hardware**	Security Package	Access Control System – Small Deployment (up to 10 doors, controllers, readers, server software, configuration)	ACS-SM	Manufacturer	$ 38,000.00	17.00%
AK Technologies	**Hardware**	Security Package	Access Control System – Medium Deployment (10–40 doors with server infrastructure and software licensing)	ACS-MD	Manufacturer	$ 120,000.00	17.00%
AK Technologies	**Hardware**	Security Package	Access Control System – Enterprise Deployment (multi-building system with enterprise server infrastructure)	ACS-ENT	Manufacturer	$ 320,000.00	17.00%
AK Technologies	**Hardware**	Security Package	Access Credential Package (100 proximity cards, smart cards, or mobile credentials)	ACS-CRED	Manufacturer	$ 1,200.00	17.00%
AK Technologies	**Hardware**	Security Package	Intrusion Detection System – Small Facility including alarm panel, door contacts, motion sensors and programming	IDS-SM	Manufacturer	$ 6,200.00	17.00%
AK Technologies	**Hardware**	Security Package	Intrusion Detection System – Medium Facility including multiple sensors, alarm panels and monitoring integration	IDS-MD	Manufacturer	$ 18,500.00	17.00%
AK Technologies	**Hardware**	Security Package	Intrusion Detection System – Campus Deployment including multi-panel system architecture and monitoring integration	IDS-LG	Manufacturer	$ 52,000.00	17.00%
AK Technologies	**Hardware**	Security Package	Mass Notification System – Small Facility including notification controller and alert software	MNS-SM	Manufacturer	$ 8,500.00	17.00%
AK Technologies	**Hardware**	Security Package	Mass Notification System – Campus Deployment including server software and notification integrations	MNS-MD	Manufacturer	$ 42,000.00	17.00%
AK Technologies	**Hardware**	Security Package	Mass Notification System – Enterprise Multi-Site Deployment including server infrastructure and notification integrations	MNS-ENT	Manufacturer	$ 120,000.00	17.00%
AK Technologies	**Hardware**	Security Package	Vape Detection System – Small Deployment including sensors and management dashboard	VDS-SM	Manufacturer	$ 6,800.00	17.00%
AK Technologies	**Hardware**	Security Package	Vape Detection System – Medium Deployment (10–25 sensors with central management software)	VDS-MD	Manufacturer	$ 22,000.00	17.00%
AK Technologies	**Hardware**	Security Package	Vape Detection System – School/Campus Deployment including distributed sensors and monitoring dashboard	VDS-LG	Manufacturer	$ 58,000.00	17.00%
AK Technologies	**Hardware**	Security Package	AI Gun Detection Analytics System integrated with existing camera infrastructure	GDS-AI	Manufacturer	$ 25,000.00	17.00%
AK Technologies	**Hardware**	Security Package	Weapons Detection Entry Screening System including scanning sensors and monitoring station	GDS-ENTRY	Manufacturer	$ 95,000.00	17.00%
AK Technologies	**Hardware**	Security Package	Weapons Detection System – Campus Deployment with multiple screening stations	GDS-CAMPUS	Manufacturer	$ 350,000.00	17.00%
AK Technologies	**Hardware**	Security Package	AI Video Analytics Package including advanced behavioral detection and alert configuration	SAS-AI	Manufacturer	$ 18,000.00	17.00%
AK Technologies	**Hardware**	Security Package	Perimeter Detection Analytics System integrated with cameras	SAS-PERIMETER	Manufacturer	$ 12,000.00	17.00%
AK Technologies	**Hardware**	Security Package	Video Management Server – Small Deployment	VMS-SERVER-SM	Manufacturer	$ 7,500.00	17.00%
AK Technologies	**Hardware**	Security Package	Video Management Server – Medium Deployment	VMS-SERVER-MD	Manufacturer	$ 16,000.00	17.00%
AK Technologies	**Hardware**	Security Package	Video Management Server – Enterprise Deployment	VMS-SERVER-ENT	Manufacturer	$ 42,000.00	17.00%
AK Technologies	**Hardware**	Security Package	PoE Network Switch – Small Security System	NET-SW-SM	Manufacturer	$ 3,200.00	17.00%
AK Technologies	**Hardware**	Security Package	PoE Network Switch – Medium Security System	NET-SW-MD	Manufacturer	$ 7,800.00	17.00%
AK Technologies	**Hardware**	Security Package	PoE Network Switch – Enterprise Security System	NET-SW-ENT	Manufacturer	$ 16,500.00	17.00%
AK Technologies	**Hardware**	Security Package	Security Device Installation Service – Per Device	INST-DEVICE	Manufacturer	$ 350.00	17.00%
AK Technologies	**Hardware**	Security Package	Security System Configuration and Programming Services	CONFIG-SYS	Manufacturer	$ 4,200.00	17.00%
AK Technologies	**Hardware**	Security Package	Preventative Maintenance Plan – Annual Security System Service	PM-SECURITY	Manufacturer	$ 6,200.00	17.00%
AK Technologies	**Hardware**	Security Package	Security Monitoring Service – Annual Monitoring Package	MON-SERVICE	Manufacturer	$ 4,800.00	17.00%
AK Technologies	**Hardware**	Security Package	School Safety System – Small Campus (cameras, access control integration, vape sensors, alerts)	SSS-SM	Manufacturer	$ 85,000.00	17.00%
AK Technologies	**Hardware**	Security Package	School Safety System – Medium Campus Deployment	SSS-MD	Manufacturer	$ 220,000.00	17.00%
AK Technologies	**Hardware**	Security Package	School Safety System – Enterprise District Deployment	SSS-ENT	Manufacturer	$ 650,000.00	17.00%
AK Technologies	**Hardware**	Security Package	Emergency Alert System – Small Facility with wireless panic buttons, alert software, and integration with surveillance/access control	ESS-ALERT-SM	Manufacturer	$ 12,000.00	17.00%
AK Technologies	**Hardware**	Security Package	Emergency Alert System – Campus Deployment including server software, panic devices, desktop/mobile alerts	ESS-ALERT-MD	Manufacturer	$ 45,000.00	17.00%

AK Technologies	**Hardware**	Security Package	-	ESS-ALERT-ENT	Manufacturer	$	120,000.00	17.00%
			Emergency Alert System – District / Multi Site Deployment with enterprise notification servers and integrations					
AK Technologies	**Hardware**	Security Package	Visitor Management System – Small Deployment with check in station and badge printing integration	VMS-VISITOR-SM	Manufacturer	$	7,500.00	17.00%
AK Technologies	**Hardware**	Security Package	Visitor Management System – Campus Deployment with multiple kiosks and database management	VMS-VISITOR-MD	Manufacturer	$	24,000.00	17.00%
AK Technologies	**Hardware**	Security Package	AI Threat Detection Analytics for identifying weapons, aggression, or abnormal behavior in camera streams	AI-THREAT-DETECT	Manufacturer	$	28,000.00	17.00%
AK Technologies	**Hardware**	Security Package	AI Loitering / Behavior Analytics detecting loitering, crowd formation, or abnormal activity	AI-LOITER-DETECT	Manufacturer	$	14,000.00	17.00%
AK Technologies	**Hardware**	Security Package		DDS-SM	Manufacturer	$	35,000.00	17.00%
			Drone Detection System – Small Facility with RF sensors and monitoring software					
AK Technologies	**Hardware**	Security Package	Drone Detection System – Campus Deployment with multiple RF sensors and central monitoring	DDS-CAMPUS	Manufacturer	$	120,000.00	17.00%
AK Technologies	**Hardware**	Security Package	Perimeter Fence Detection System – Small Deployment with vibration sensors and monitoring module	PSS-FENCE-SM	Manufacturer	$	18,000.00	17.00%
AK Technologies	**Hardware**	Security Package		PSS-FENCE-LG	Manufacturer	$	65,000.00	17.00%
			Perimeter Fence Detection System – Large Facility with distributed sensors and monitoring infrastructure					
AK Technologies	**Hardware**	Security Package	Security Operations Center – Small Deployment including monitoring workstation and video wall integration	SOC-SM	Manufacturer	$	45,000.00	17.00%
AK Technologies	**Hardware**	Security Package	Security Operations Center – Enterprise Deployment with multi screen monitoring and analytics dashboards	SOC-ENT	Manufacturer	$	160,000.00	17.00%
AK Technologies	**Hardware**	Security Package	Hosted Video Management System – Annual Subscription	CLOUD-VMS	Manufacturer	$	3,600.00	17.00%
AK Technologies	**Hardware**	Security Package	Hosted Access Control Platform – Annual Subscription	CLOUD-ACS	Manufacturer	$	2,400.00	17.00%
AK Technologies	**Hardware**	Security Package	Security System Support Agreement – Annual maintenance and priority response	RMR-SECURITY-SUPPORT	Manufacturer	$	6,500.00	17.00%
AK Technologies	**Hardware**	Security Package		AI-PERIMETER	Manufacturer	$	16,000.00	17.00%
			AI Perimeter Intrusion Detection Analytics integrated with cameras					
AK Technologies	**Hardware**	Security Package	Campus Safety Analytics Platform integrating gun detection, vape alerts, and threat analytics	CAMPUS-SAFETY-ANALYTICS	Manufacturer	$	52,000.00	17.00%
AK Technologies	**Hardware**	Security Package	Unified Security Dashboard integrating video, access control, alarms, and alerts	SECURITY-DASHBOARD	Manufacturer	$	22,000.00	17.00%
AK Technologies	**Hardware**	Security Package		INCIDENT-MGMT	Manufacturer	$	15,000.00	17.00%
			Security Incident Management Software with reporting and workflow tools					
Aiphone	**Hardware**	Intercom	Network Video Emergency Station	IX-DVF-RA	Reseller	$	2,308.00	38.00%
Aiphone	**Hardware**	Intercom	IP Audio 2-Gang Door Station,	IX-SS-2G	Reseller	$	1,138.00	38.00%
Aiphone	**Hardware**	Intercom	SIP touchscreen master station with handset	IX-MV7-HB	Reseller	$	2,190.00	38.00%
AXIS	**Hardware**	Camera	AXIS P3265-LV - High-performance fixed dome camera with Deep Learning Processing Unit	02327-001	Reseller	$	679.00	12.00%
AXIS	**Hardware**	Camera	AXIS P3827-PVE delivers a 180 panoramic overview of extensive areas with high resolution	02450-001	Reseller	$	1,599.00	12.00%
AXIS	**Hardware**	Camera	AXIS Q1656-LE - 1/1.8" image sensor, outdoor, NEMA 4X, IP66, IP67 and impact resistant, 4 MP	02234-001	Reseller	$	1,909.00	12.00%
Bosch (Keenfinity)	**Hardware**	Security	Control Panel	B9512G	Reseller	$	966.00	32.00%
Bosch (Keenfinity)	**Hardware**	Security	Conettix plug-in cell communicator	B444-V2	Reseller	$	413.00	32.00%
BCD Video	**Hardware**	Workstation	Professional 3-Bay Tower Video Workstation Workstation Core i7 - A2000-(1) Core i7-12700K - (2) 8GB DDR5 RAM - (1) 256GB M.2 SSD - (1) Quadro A2000	BCDT03-PWS-I7-A2K	Reseller	$	7,183.00	28.00%
BCD Video	**Hardware**	Workstation	Workstation RAM	CD-RAM-8GB-1RX16-4800-UDIM	Reseller	$	290.00	28.00%
BCD Video	**Hardware**	Workstation	Workstation Hard Drive	BCD-WA-1TB-35SHD	Reseller	$	159.00	28.00%
Boon Edam	**Hardware**	Security	Single Man-Trap portal	Circlelock 200	Reseller	$	124,651.00	10.00%
Boon Edam	**Hardware**	Security	3 Lane Array (standard finish)	Lifeline Speedlane Swing	Reseller	$	92,564.00	10.00%
Brivo	**Hardware**	Card Reader	Single gang tri-technology reader	B-BSPSF-B	Reseller	$	390.00	27.50%
Brivo	**Hardware**	Security	Input/Output Expansion Board (8 inputs and 8 outputs) [Can be used to replace ACS6000 series I/Os	B-ACS6100-IO	Reseller	$	747.00	27.50%
Brivo	**Hardware**	Security	Two Reader Expansion Board with OSDP.	B-ACS6100-DB	Reseller	$	671.00	27.50%
Eagle Eye	**Hardware**	Video Recorder	Eagle Eye CMVR 520-50 IP / Eagle Eye Cloud Managed Video Recorders (CMVR)	EN-BR520-0	Reseller	$	3,999.00	15.00%
Eagle Eye	**Hardware**	Switch	Eagle Eye Switch SW20g (16 Port Gigabit Managed PoE+ Switch with 2xUplink and 2xSFP, 250W)	EN-SW20G-001	Reseller	$	499.00	15.00%
Eagle Eye	**Hardware**	Video Recorder	Eagle Eye CMVR 420-35 IP / Eagle Eye Cloud Managed Video Recorders (CMVR)	EN-BR420-0	Reseller	$	1,699.00	15.00%
Gallagher	**Hardware**	Security	STARTER KIT CONTROLLER 6000	C302400	Reseller	$	4,600.00	20.00%
Gallagher	**Hardware**	Security	2 DOOR SYSTEM WITH T11 READER	C302402	Reseller	$	3,335.00	20.00%
Gallagher	**Hardware**	Security	C7000 SINGLE DOOR RS485	C400010	Reseller	$	870.00	20.00%
Hanwha	**Hardware**	Camera	WN7, X-Plus series, Outdoor Network AI IR Vandal Dome Camera, 4K resolution	XNV-9083RZ	Reseller	$	2,050.00	38.00%

Hanwha	**Hardware**	Camera	Wisenet Q network outdoor vandal dome camera, 4MP	QNV-7082R	Reseller	$ 619.00	38.00%
Hanwha	**Hardware**	Camera	Wisenet A Series outdoor vandal dome camera, 2MP	ANV-L6082R	Reseller	$ 280.00	38.00%
Lenel OnGuard (Honeywell)	**Hardware**	Security	Dual Reader Interface Module (Series 3 –Supports OSDP Readers) – 12/24 VDC, 2 Reader interface	LNL-1320-S3	Reseller	$ 977.00	25.00%
Lenel OnGuard (Honeywell)	**Hardware**	Security	Intelligent Dual Reader Controller – powered by 12 or 24 VDC	LNL-X2220	Reseller	$ 2,719.00	25.00%
Lenel OnGuard (Honeywell)	**Hardware**	Security	Input Control Module (Series three) –12/24 VDC, 16 zone input monitor module	LNL-1100-S3	Reseller	$ 1,079.00	25.00%
Lifesafety Power	**Hardware**	Power Supply	Power System, ACLASS, ProWire, E6A1 Enclosure, 12/24 VDC At 10	FPO150/250-2C82D8E6A1/T16-A	Reseller	$ 3,364.90	28.00%
Lifesafety Power	**Hardware**	Power Supply	Power Supply, LSP Prodcut, Standard Power, Single Voltage, 8 Door	FPV6-D8PE1	Reseller	$ 391.88	28.00%
S2 Netbox (Honeywell)	**Hardware**	Security	Network node in wall mount enclosure	S2-NN-E-WM	Reseller	$ 2,424.00	38.00%
S2 Netbox (Honeywell)	**Hardware**	Security	Micronode plus	S2-MNP	Reseller	$ 1,990.00	38.00%
S2 Netbox (Honeywell)	**Hardware**	Security	LENELS2 access control door controller blade	S2-ACM	Reseller	$ 1,066.00	38.00%
Milestone	**Hardware**	Video Recorder	Husky PoE Switch 24 Ports, PoE/PoE+ Managed-20	HA-POE-24	Reseller	$ 2,050.00	15.00%
Milestone	**Hardware**	Video Recorder	Husky 1000 Rack Mount 2U, Ws19, 128TB-20	HE1000R-128TB	Reseller	$ 20,225.00	15.00%
Milestone	**Hardware**	Video Recorder	Husky 1000 Rack Mount 2U, Ws19, 32TB-20	HE1000R-32TB	Reseller	$ 15,950.00	15.00%
n Alta (Formerly Openpath)	**Hardware**	Security	MP1501 Intelligent Controller	OP-AC-MER-CONT-MP1501	Reseller	975.00	15.00%
n Alta (Formerly Openpath)	**Hardware**	Security	32 input + 2 relay expansion module (requires OP-ACC)	OP-EX-32S	Reseller	750.00	15.00%
n Alta (Formerly Openpath)	**Hardware**	Security	4 entry +2 relay expansion module (requires OP-ACC); 4 reader inputs; 4 REX; 4 contact; 2 generic inputs; 6 output relays. Non-reader inputs can be configured for Wiegand devices (max of 3 fully configured Wiegand entries)	OP-EX-4E	Reseller	690.00	15.00%
NAPCO/Continental	**Hardware**	Security	Ethernet module	CICP18ACCNETBD	Reseller	$ 369.63	32.00%
NAPCO/Continental	**Hardware**	Security	Supertwo IO Kit	CICP1300IOCOMBO	Reseller	$ 2,112.17	32.00%
NAPCO/Continental	**Hardware**	Security	Acceleterm 16 Door Controller	CICP2800	Reseller	$ 8,624.69	32.00%
NAPCO/Continental	**Hardware**	Security	8 Zone Expander for Gem Panels	GEM-EZM8	Reseller	$ 236.89	32.00%
NAPCO/Continental	**Hardware**	Security	2 Line Large Custom LCD Keypad	GEM-RP1CAE2	Reseller	$ 398.63	32.00%
OpenEye	**Hardware**	Camera	Indoor, 4MP IP AI Dome, 2.8mm Fixed	OE-C1011D4-S	Reseller	$ 310.00	15.00%
OpenEye	**Hardware**	Camera	Outdoor, 5MP IP Turret, 1.65mm Fixed, FoV 180	OE-C1024T5-S	Reseller	$ 409.00	15.00%
OpenEye	**Hardware**	Video Recorder	16 Port PoE Appliance, Linux, 8TB (No Lic)	OE-MDX1608	Reseller	$ 2,412.00	15.00%
ACRE Security (dnaFusion)	**Hardware**	Security	MERCURY MR52-S3B READER INTERFACE MODULE (2 DOORS, 4 READERS)	MR52-S3B	Reseller	$ 1,160.00	38.00%

SOFTWARE and SaaS

BRAND	CATEGORY	SUBCATEGORY / FUNCTION	PRODUCT DESCRIPTION	PART NUMBER	Manufacturer or Reseller	MSRP/List Price	DISCOUNT % OFF MSRP/List Price	DIR CUSTOMER PRICE* (will auto calculate and will include .75% admin fee)
Aiphone	**Software**	SaaS	IXW-MA MULTIPURPOSE ADAPTOR, INCLUDES 1 IX-SOFT LICENSE	IXW-MA-SOFT	Reseller	$2,632.00	38.00%	*$1,644.08*
Aiphone	**Software**	SaaS	ONSITE SERVER FOR ESSENTIAL LICENSE	AC-HOST	Reseller	$960.00	38.00%	*$599.66*
Axis	**Software**	SaaS	A license document that grants installation of AXIS AVC/H.264 decoder onto 50 separate computers	0160-050	Reseller	$49.00	12.00%	*$43.44*
Axis	**Software**	SaaS	Axis Camera Station - One upgrade license applicable for existing licenses of AXIS Camera Station	0879-040	Reseller	$89.00	12.00%	*$78.91*
Brivo	**Software**	SaaS	Brivo Access Multifamily Edition - Base Plan MonthlyBase Monthly Data Plan. Includes Multifamily Edition Features, up to 30 administ	B-ACS-BASE-M	Reseller	$18.00	25.00%	*$13.60*
Brivo	**Software**	SaaS	Brivo Access Standard Edition - Reader Tier 1 Reader Monthly Data Plan (For each reader from 1-2 on the account) Applies to ACS600	B-ACS-RDR-S1	Reseller	$24.74	25.00%	*$18.69*
Eagle Eye	**Software**	SaaS	Eagle Eye VMS HD10 30 Days Cloud Recording Monthly	EN-HD10-D30-12	Reseller	$58.50	15.00%	*$50.10*
Eagle Eye	**Software**	SaaS	Eagle Eye VMS HD4 30 Days Cloud Recording Monthly	EN-HD4-D30-12	Reseller	$124.00	15.00%	*$106.19*
Gallagher	**Software**	SaaS	LICENSE DOOR	2A8943	Reseller	$154.00	20.00%	*$124.12*
Gallagher	**Software**	SaaS	LICENSE WORKSTATION	2A8067	Reseller	$765.00	20.00%	*$616.59*
Hanwha	**Software**	SaaS	WAVE Embedded Recorder License. Enables four (4) channel Hanwha Embedded Recorder playback, includes life-time SW upgrade. N	WAVE-EMB-04	Reseller	$110.00	30.00%	*$77.58*
Hanwha	**Software**	SaaS	WAVE Professional License. Enables twenty-four (24) IP stream recording, includes life-time SW upgrade. No annual & maintenance c	WAVE-PRO-24	Reseller	$3,960.00	30.00%	*$2,792.79*
Lenel OnGuard (Honeywell)	**Software**	SaaS	32ES SUSP PLAN. Covers 32ES, 32ESI, IDES Systems, GO-ES systems.	SUSP-W-ES	Reseller	$470.00	25.00%	*$355.14*
Lenel OnGuard (Honeywell)	**Software**	SaaS	PRO SUSP PLAN - Tier 1; 128-256 Readers.	SUSP-PRO-TR-1	Reseller	$6,240.00	25.00%	*$4,715.10*
S2 Netbox (Honeywell)	**Software**	SaaS	NetBox SUSP PLAN - Expired Tier 1; 1-32 Readers; Cover-Portals, Badging, Remote Locksets, Mercury SCP's, Partitions	S2-SUSP-EXP1	Reseller	$926.00	38.00%	*$559.77*
S2 Netbox (Honeywell)	**Software**	SaaS	NetBox SUSP PLAN - Expired Tier 2; 33-64 Readers; Cover-Portals, Badging, Remote Locksets, Mercury SCP's, Partitions	S2-SUSP-EXP2	Reseller	$4,402.00	38.00%	*$2,661.01*
Milestone	**Software**	SaaS	Milestone XProtect Express Plus base license	ML-XPEXPLUSBL	Reseller	$20.00	15.00%	*$17.13*
Milestone	**Software**	SaaS	Milestone XProtect Express Plus device license	ML-XPEXPLUSDL	Reseller	$79.00	15.00%	*$67.65*
Avigilon Alta (Formerly Openpath)	**Software**	SaaS	Active user fee: Pack of 500 users - 1 year	SW-ACTUSER-P500	Reseller	$600.00	15.00%	*$513.83*
Avigilon Alta (Formerly Openpath)	**Software**	SaaS	Active user fee: Pack of 500 users - 3 year	SW-ACTUSER-P500-3Y	Reseller	$1,800.00	15.00%	*$1,541.48*
NAPCO/Continental	**Software**	SaaS	Software License, Badging3000, EPI Designer, RunTime, Integrates w/ CA3000 V.2.1 Or Above *REQUIRES (1) Set Per Badging Work Sta	EPISOFT	Reseller	$1,666.67	32.00%	*$1,141.84*
NAPCO/Continental	**Software**	Related Services	Licensed Automated Online Training for Continental Access CA4K Software. Training licenses are available for a minimum of two mo	CA-TRAIN-ONLINE	Reseller	$220.00	32.00%	*$150.72*
NAPCO/Continental	**Software**	SaaS	CA4K VERSION 1.1 FIVE USERLICENSE - SUPPORTS UP TO 5USERS. INCLU	CA41105S-2056	Reseller	$1,807.61	32.00%	*$1,238.40*
NAPCO/Continental	**Software**	SaaS	ON-LINE LICENSE KEY THATPROVIDES SECURE CLOUD REMOTEMANAGEMENT F	CAE-RMC-1S-2056	Reseller	$616.01	32.00%	*$422.03*
Open Eye	**Software**	SaaS	1 CH - 1 Year OWS Cloud Access License	OE-OWSSEL-1Y-2600	Reseller	$30.00	15.00%	*$25.69*
Open Eye	**Software**	SaaS	1 CH - 3 Year OWS Cloud Access License	OE-OWSSEL-3Y	Reseller	$90.00	15.00%	*$77.07*
ACRE Security (dnaFusion)	**Software**	SaaS	1 Additional Sub-controller License (2 Readers)	DNA-SC-1	Reseller	$122.00	32.00%	*$83.58*
ACRE Security (dnaFusion)	**Software**	SaaS	10 Additional Sub-controller Licenses (20 Readers)	DNA-SC-10	Reseller	$1,222.00	32.00%	*$837.19*
Salient	**Software**	SaaS	1 Year SMA for CompleteView ENT - per camera license	SMAE1	Reseller	$45.00	10.00%	*$45.14*
Salient	**Software**	SaaS	3 Years SMA for CompleteView ENT - per camera license	SMAE3	Reseller	$112.00	10.00%	*$130.57*

Services Provided by Prime Vendor

SERVICES

BRAND	CATEGORY	SUBCATEGORY	SERVICE DESCRIPTION (provide detailed service features)	Unit of Measure*	MSRP/List/Service Rate (2 decimals)	Discount % off MSRP/List/Rate (2 decimals)	* DIR Customer Price EACH/Per Unit
All Brands	Implementation	Cabling	Install and terminate cabling infrastructure to support surveillance, security, and monitoring systems. Includes testing, labeling, and certification.	Per Hour	125	12.50%	$110.20
All Brands	Implementation	Security Install	Install and commission surveillance, security, and monitoring equipment per project scope. Services include mounting devices, pulling cable, and system setup.	Per Hour	135	12.50%	$119.01
All Brands	Implementation	Project Manager	Provide project management services including scheduling, coordination of trades, site meetings, compliance oversight, safety meetings, and progress reporting. Responsible for maintaining project delivery and documentation.	Per Hour	145	12.50%	$127.83
All Brands	Implementation	Design	Develop engineered system designs for surveillance, security, and monitoring solutions. Services include drawings, submittals, technical documentation, and system specifications.	Per Hour	145	12.50%	$127.83
All Brands	Implementation	Permit	Obtain required permits and coordinate with the Authority Having Jurisdiction (AHJ) for approval of security and monitoring system installations.	Per Hour	145	12.50%	$127.83
All Brands	Configuration	Programming	Configure and program security and monitoring software, firmware, databases, and system applications. Services include setup of user interfaces, integrations, and functional testing.	Per Hour	145	12.50%	$127.83
All Brands	Implementation	Project Lead	Provide on-site leadership for installation crews. Responsibilities include directing daily tasks, verifying quality standards, ensuring safety compliance, and reporting progress to management.	Per Hour	145	12.50%	$127.83
All Brands	Implementation	Service Technician	Provide maintenance, troubleshooting, and repair of security, surveillance, and monitoring systems. Includes replacing faulty equipment, verifying performance, and completing service reports.	Per Hour	135	12.50%	$119.01
All Brands	Implementation	Systems Engineer	Provide advanced engineering support for system architecture, integrations, and technical problem-solving. Includes developing network diagrams, server/storage planning, and specialized configurations for enterprise deployments.	Per Hour	165	12.50%	$145.46
All Brands	Implementation	Estimator	Provide pre-construction estimating services, including reviewing plans and specifications, preparing material and labor takeoffs, and developing cost proposals and bid responses.	Per Hour	125	12.50%	$110.20
All Brands	Implementation	Trainer / End User Support	Provide on-site or remote training for customer staff on system use, administration, and best practices. Includes developing training materials, conducting sessions, and documenting procedures.	Per Hour	135	12.50%	$119.01
All Brands	Implementation	Administrative Support	Provide documentation, reporting, submittal preparation, and compliance tracking in support of project delivery and contract requirements.	Per Hour	105	12.50%	$92.56

Related Services are all services provided by and Sold through the Manufacturer

RELATED SERVICES

BRAND	SERVICE CATEGORY	Detailed Service Description	Part Number (optional)	Unit of Measure	MSRP/List/Service Rate	DIR Customer Discount % off MSRP/List/Service Rate	DIR Customer Price*
Brivo	Professional Services	*Brivo Gold Start-up: New Account start-up services bundle including; User Data Upload (PRO-OA-DATAUPLD), Image Upload (PRO-OA-IMGEUPLD), Primary Administrator training and two (2) hours of other Professional Services as needed. Additional services may be required for Multi-Site Accounts and Enterprise Accounts.*	**B-PRO-OA-GOLD**	**start up service**	$720.00	20.00%	*$580.32*
Brivo	Professional Services	*User Data Upload - Standard: Service to upload User data (excluding images) into a Brivo account for up to 2,500 Users. Standard upload of User data provided within three (3) business days of receipt of the complete and properly formatted data file. Includes one (1) hour of data migration consultation services. If*	**B-PRO-OA-DATAUPLD-STD**	**hourly**	$150.00	20.00%	*$120.90*
Eagle Eye	Professional Services	*Eagle Eye Professional Services (Per Day)*	**EN-PRO-003**	**daily**	$1,200.00	15.00%	*$1,027.65*
Lenel OnGuard (Honeywell)	Professional Services	*OnGuard User Direct Technical Support for 32ES/32ESI systems*	**SUDS-NES-32**	**per instance**	$990.00	20.00%	*$797.94*
Lenel OnGuard (Honeywell)	Professional Services	*OnGuard User Direct Technical Support for OG Video Only systems*	**SUDS-NES-VID**	**per instance**	$200.00	20.00%	*$161.20*
S2 Netbox (Honeywell)	Professional Services	*Professional Services After-Hours Hourly Rate.*	**PES-OTD**	**hourly**	$630.00	10.00%	*$571.25*
S2 Netbox (Honeywell)	Professional Services	*One-time DataExchange import from 1 database into a blank database*	**PES-DE-OT1**	**per instance**	$5,070.00	10.00%	*$4,597.22*
Open Options (dnaFusion)	Professional Services	*Foreign Panel Integration is applied when customer requires the installation of a board purchased from a source other than Open Options. This is a per board fee.*	**OO-FPI**	**per board**	$490.00	10.00%	*$444.31*
Open Options (dnaFusion)	Professional Services	*Standard Labor for Project - Moderate*	**PS-T1**	**hourly**	$1,800.00	10.00%	*$1,632.15*
							$0.00
							$0.00